

Finance and Workout

Practice Areas

Business

Litigation

Real Estate

Acquisitions and Sales

Complex Title Matters

Development and Permitting

Environmental

Finance and Workout

Leasing

Trusts and Estates

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Our clients include both lenders and borrowers in all forms of commercial mortgage lending, including short-term construction and bridge financing and long-term permanent financing, as well as mezzanine loans and warehouse financing arrangements. We represent lenders in multistate portfolio transactions, syndicated loans and other co-lending matters, intercreditor agreements, revolving loans and lines of credit. We regularly represent our lender clients in transactions around the country, having served as lead counsel for transactions in California, Florida, New York, Texas and elsewhere.

We represent borrowers in financing the acquisition or development of property or the refinancing of existing projects using conventional bank and insurance company lending vehicles as well as conduit and securitized financing arrangements and bond financing. We also assist our clients in meeting their capital needs for projects through preferred equity arrangements, the syndication of real estate partnership interests, and other more complex transactional structures. In addition, the firm guides borrowers through various financing vehicles available for affordable housing projects.

We also represent lenders and borrowers in non-performing properties, including loan workouts and restructurings and foreclosures. We also regularly assist both borrowers and lenders as local Massachusetts counsel in connection with loan closings involving Massachusetts property or out-of-state property with Massachusetts-based borrowers. Some examples of our work in the real estate finance area include:

- Representation of institutional lender in portfolio mortgage loan secured by self-storage facilities in Connecticut and Massachusetts.
- Representation of institutional lender in providing agency mortgage warehouse facilities to multi-family/commercial mortgage lenders.
- Representation of mezzanine lender in mezzanine loans involving hotel, multi-family and office properties around the country.
- Financing the acquisition of both market rate and mixed income multi-family residential projects using Fannie Mae, Freddie Mac and HUD financing vehicles, as well as conventional bank loans, shared appreciation mortgages with insurance companies and other non-bank institutional lenders, and bond financing arrangements.